INTRODUCTION TO BUSINESS (Punjab University Paper 2018

PUNJAB UNIVERSITY PAPER 2018

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Time Allowed: 3 hours

Max. Marks: 100

Attempt any FIVE questions from the following. All questions carry equals marks.

- Define business. Discuss qualities of a good businessman. Q.1
- What do you understand by sole proprietorship. What are its merits and demerits. **Q.2**
- How may a firm be registered. Explain benefits of registration. **Q.**3
- Differentiate between public limited company and private limited company. **Q.4**
- State the ways of winding up of a company. **Q.5**
- **Q.6** Discuss in brief the main principles of cooperative organization.
- **Q.7** What is business combination. What are the cause of business combination.
- **Q.8** Write a note on the following:
 - (i) Foreign trade
 - (ii) Advertising
 - Marine insurance
 - Channels of distribution (iv)

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